







# **Guide to Farming**

in Schoharie and Otsego Counties, New York

**Resource Guide for Agricultural Producers** and Agribusinesses

A companion to Guide to Farming in New York State, published by Cornell Small Farms Program



**Cornell Cooperative Extension** | Schoharie and Otsego Counties

### A Note about Website Addresses

We have made every effort to ensure the website addresses are accurate, but from time to time, site owners may change a link, delete a page, or remove the website entirely. Please keep this in mind when you visit the websites listed.

# **EQUAL OPPORTUNITY**

Cornell Cooperative Extension actively supports equal educational and employment opportunities. No person shall be denied admission to any educational program or activity or be denied employment on the basis of any legally prohibited discrimination involving, but not limited to, such factors as race, color, religion, political beliefs, national or ethnic origin, sex, gender/gender identity, transgender status, sexual orientation, age, marital or family status, protected veterans, or individuals with disabilities. Cornell Cooperative Extension is committed to the maintenance of affirmative action programs that will assure the continuation of such equality of opportunity.

# Introduction

We are excited to release an updated resource for area farms and agribusinesses, the **Guide to Farming in Schoharie and Otsego Counties**, **New York**, which provides farmers, food producers and processors, and agribusinesses in Schoharie and Otsego Counties with contact information and brief descriptions of services provided by local, regional, and national organizations and agencies. In designing the Guide, we created it in two sections for the convenience of the user. In Part One we list organizations and describe the services they

offer, while in Part Two, the Quick Reference Table, we provide frequently requested resources and services that are paired with the names of organizations providing them. The organizations' websites are given with page references to the organizations within the Guide.

Part One of the Guide provides short descriptions of agencies and organizations, drawn largely from the organizations own websites. We organized the Guide into sections with local resources in the beginning; regional and national non-governmental agencies and organizations in the mid-sec-



tion, followed by New York State governmental agencies and programs, and lastly, federal agencies and national programs. Some sections are divided into subsections. For instance the section Regional and National Agencies and Organizations is further divided into Financial and Business Assistance, Small and Beginning Farms, Organic Farming, Production Support, Processing and Craft Beverage, Marketing, Farmers' Markets, Food Hubs and Online Marketing, Veterans Support, Advocacy and Networking, Land Access and Protection, and Environmental Support. Organizations are arranged according to their primary mission.

Most agencies and organizations provide a range of services, so in Part Two the Quick Reference Table provides users the means to search for a particular service of interest without requiring the reading of all organizations. The Quick Reference Table lists the services and identifies the organizations providing the services, along with the page number where the organization is found in the Guide. The table is organized alphabetically to make it easier to find specific organizations.

This Guide is a resource companion to the Cornell Small Farms Program's **Guide to Farming in New York**. It is found online and can be used or downloaded from <a href="www.smallfarms.cornell.edu/resources/guidies/guide-to-farming-in-ny">www.smallfarms.cornell.edu/resources/guidies/guide-to-farming-in-ny</a>. The **Guide to Farming in New York** contains information that every farmer—new and seasoned—will find useful, including sample leases, labor law basics, farm tax, sales tax, farm insurance, and much more. With both the **Guide to Farming in New York** and **Guide to Farming in Schoharie and Otsego Counties, New York**, the digital versions have embedded hyperlinks to additional information and resources; the reader needs only click on the links for easy direct access. **The Guide to Farming in Schoharie and Otsego Counties, New York** is found at <a href="www.cceschoharie-otsego.org/farmsourcethriveotsego">www.cceschoharie-otsego.org/farmsourcethriveotsego</a>, where a link to the **Guide to Farming in New York** is also provided.

A third comprehensive resource guide, offered through the New York State Department of Agriculture and Markets, is Resources for New Farmers. The document provides web-based resources for farmers looking to start or diversify a farm. It is found at <a href="https://www.agriculture.ny.gov/farming/beginning-farmers">www.agriculture.ny.gov/farming/beginning-farmers</a>.

If you have questions or wish to offer suggestions for future editions of the **Guide**, you can email Jim Barber, Agriculture Implementation Specialist, at jrb248@cornell.edu or call him at 607-547-2536 ext. 227. His office is at Cornell Cooperative Extension Schoharie and Otsego Counties, 123 Lake St., Cooperstown, NY 13326. We hope this information is helpful to you.

# Schoharie County Agencies and Organizations

# Cornell Cooperative Extension (CCE) Schoharie and Otsego Counties

www.cceschoharie-otsego.org

Cobleskill office Phone: (518) 234-4303

Email: schoharie-otsego@cornell.edu

Cornell Cooperative Extension puts knowledge to work in pursuit of economic vitality, ecological sustainability, and social well-being. We bring local experience and research-based solutions together, helping New York State families and communities thrive in our rapidly changing world. We offer agricultural education, resource-based information, and farm business management assistance to farmers and strategic initiatives in agricultural sustainability and economic development.

- Agriculture
- COVID-19 Resources
- Energy & the Environment
- Family & Parenting
- Gardening
- Home & Money
- Invasive Species
- Nutrition & Health
- 4-H Youth Development
- 4-H Afterschool

#### CCE Central New York, Dairy, Livestock and Field Crops Team

cnydfc.cce.cornell.edu/about\_program.php

**The Team Mission:** The Central New York Dairy, Livestock and Field Crops Team was formed to work with this important industry. The mission of this extension team is to provide high-quality educational programs that address the needs of dairy, livestock and field crop producers in Chenango, Fulton, Herkimer, Madison, Montgomery, Otsego, Saratoga and Schoharie Counties. The team consists of a Dairy Specialist, a Livestock Specialist, and a Field Crop Specialist, working the eight-county region.

- Dairy Modernization
- Forage Quality
- Precision Feeding
- Pests
- Soil

#### **CCE Eastern New York Commercial Horticulture Team**

envch.cce.cornell.edu

The Eastern New York Commercial Horticulture Team serves the educational and research needs of the commercial vegetable, tree fruit, grape and berry industries in Albany, Clinton, Columbia, Dutchess, Essex, Fulton, Greene, Montgomery, Orange, Rensselaer, Saratoga, Schoharie, Schenectady, Sullivan, Ulster, Warren, and Washington Counties.

The team's Specialists work together with Cornell faculty and extension educators statewide to address the issues that impact the vegetable, tree fruit, small fruit, and grape industries. The Eastern New York Commercial Horticulture Program provides educational programs and information to growers and agri-business professionals, equipping them with the knowledge to profitably produce and market safe and healthful horticultural crops, and contributing to the viability of farms and the economic well-being of New York State. Growers and agri-business professionals must enroll in the program to benefit from its many educational offerings including a newsletter, direct mailings, and pest alerts.

### **Schoharie County Department of Economic Development**

www4.schohariecounty-ny.gov/departments/economic-development

Phone: (518) 295-8303

Provides economic development assistance to governments and private businesses in Schoharie County.

# Schoharie County Department of Public Health, Weights & Measures Department

www4.schohariecounty-ny.gov/departments/public-health

Phone: (518) 295-8365

Weights & Measures is responsible for administering and enforcing provisions of Agriculture and Markets law, Rules and Regulations. This involves testing and inspecting weighing and measuring devices, systems and accessories to be sure they are accurate and are being used correctly. https://www4.schohariecounty-ny.gov/departments/public-health/measures

#### Schoharie County Department of Real Property Tax Services

www4.schohariecounty-ny.gov/departments/real-property-tax-services

Phone: (518) 295-8349

The Real Property Tax Services Agency advises and assists county government, local government, property owners and the public in general in the area of real property assessment administration.

Tax maps are updated on a daily basis and new sets are provided annually to each municipality. Copies are also available to the public (see fee schedule). This office receives information from and prepares assessment rolls for the 16 towns in Schoharie County. All 6 villages have ceased to be assessing units and therefore use the latest final town assessment roll to levy their taxes.

#### Schoharie County Office of Agricultural Development

www4.schohariecounty-ny.gov/departments/agricultural-development

Phone: (518) 295-8792

The Schoharie County Agriculture and Farmland Protection Board (AFPB) works to enhance the County's agricultural industry by offering broad representation and increased opportunities for agricultural concerns to be heard in county government. Additionally, Board membership provides opportunities for environmental and open space advocates to have a voice in local agricultural land protection efforts. Members of the board consist of farmers, county legislators, educators, agriculture technicians, veterinarians, and community leaders.

The AFPB can work with local governments to review and comment on:

- proposed local comprehensive plans
- local laws which unreasonably restrict farm operations in agricultural districts
- agricultural data statements in an agricultural district
- determinations of sound agricultural practices

Agricultural Districts:

Applications for land to be considered for inclusion to a county agricultural district are accepted annually at the Schoharie County Planning and Development Agency from January 30-February 28.

The purpose of agricultural districting is to encourage the continued use of farmland for agricultural production. The program is based on a combination of landowner incentives and protections, all of which are designed to forestall the conversion of farmland to non-agricultural uses. Included in these benefits are preferential real property tax treatment (agricultural assessment and special benefit assessment), and protections against overly restrictive local laws, government funded acquisition or construction projects, and private nuisance suits involving agricultural practices.

The Landowner Application for Inclusion to an Agricultural District should be returned to Schoharie County Office of Agricultural Development, PO Box 396, Schoharie, NY 12157 during the open enrollment period.

#### **Schoharie County Soil and Water Conservation District**

www.schohariesoilandwater.org

Phone: (518) 823-4535

The Schoharie County Soil & Water Conservation District works with landowners, land managers, local government agencies, and other local entities in addressing a broad spectrum of resource concerns: erosion control, flood prevention, water conservation and use, wetlands, groundwater, water quality and quantity, non-point source pollution, forest land protection, wildlife, recreation, wastewater management and community development.

They provide technical and financial assistance for the design and installation of soil and water conservation practices, including barnyard runoff control, stream protection, cropland erosion control, and nutrient management.

#### Schoharie Economic Enterprise Corp. (SEEC)

www.seecnv.org

Phone: (518) 517-1700 Email: admin@seecny.org

Established by the private sector, Schoharie Economic Enterprise Corporation, commonly known as "SEEC," was organized as a not-for-profit to strengthen Schoharie County by fostering economic growth. SEEC serves as a liaison to local municipalities and institutional leaders with the common goal of highlighting distinctive points of light within the community, cultivating entrepreneurial endeavors and enhancing the ability of local businesses to add value to their enterprises. SEEC is guided by social, environmental and financial principles that will accelerate growth and help provide sustainability through a collaborative and thriving business community.

#### **Schoharie County Beverage Trail**

www.schohariecountybeveragetrail.com

Schoharie County is a rural and agricultural county located in Upstate New York. The Schoharie County Beverage Trail winds through the picturesque hills & valleys of the county and consists of seven small, local businesses, each one unique. Whether you are looking for craft beers, wines or spirits, this trail has a little something for everyone.

# **Schoharie County Chamber of Commerce**

www.schohariechamber.com

Phone: 518-295-8824

Email: admin@schohariechamber.com

The Schoharie County Chamber of Commerce is an organization of business-people and community leaders working together to advance the general welfare and prosperity of our community through endeavors with business, agriculture, education, government and tourism.

#### **Schoharie County Farm Bureau**

www.nyfb.org/about/county-farm-bureau/schoharie-county

Phone: (518) 431-9338 Email: theyn@nyfb.org

Schoharie County Farm Bureau gives farmers and non-farmers alike the opportunity to be part of an organization dedicated to supporting and enriching agriculture. It provides an opportunity for individuals interested in the food system, land issues and rural living to join together and make their voices heard. We are active within the political system on a broad range of issues that concern every New Yorker, from taxation, conservation to local food availability. We believe that a strong, viable agricultural industry is beneficial not only to our economy but also to our local communities and our consumers.

#### **Schoharie Land Trust**

www.schoharielandtrust.org

Phone: (607) 652-2162

It is the mission of the Schoharie Land Trust to protect the beauty, land, heritage and rural character of Schoharie County and adjacent areas by acquiring real property, holding conservation easements, and providing technical assistance and planning information to landowners, public agencies, and others interested in safeguarding our natural assets.

Agricultural Easements and Farming

#### **SUNY Cobleskill**

#### The Office of Professional and Continuing Education (PACE)

www.cobleskill.edu/academics/professional-and-continuing-education

Phone: (518) 255-5528 Fax: (518) 255-5258 Email: PACE@cobleskill.edu

The Office of Professional and Continuing Education (PACE) offers micro-credentials, certificates, career training, adult education and bachelor's degree partnerships with community colleges to help people develop new skills, advance current skills, start a new career, or complete a degree.

## The Institute for Rural Vitality

# www.cobleskill.edu/institute/index.aspx

The Institute for Rural Vitality at SUNY Cobleskill has a clear mission that encompasses a broad range of initiatives and activities to engage the substantial resources of SUNY Cobleskill in collaboration with regional partners to enhance community and economic vitality in rural New York. SUNY Cobleskill students and faculty are at the forefront of community partnerships and coalitions, adding their expertise to that of partners to support community and economic development initiatives. Contact the Institute for any general questions or review the program offerings to determine what best meets your needs.

- Mohawk Valley Farm & Food Business Incubator The Farm & Food Business Incubator (FFBI)
  provides a wide range of supportive services at no cost for new and developing farm and
  food entrepreneurs, with the goal of helping them launch and grow their businesses.
- Farm and Food Business Accelerator Program Support offered to existing ag and food businesses for value-added product and process development; market and value chain development; facilitation of public and private investment; and access to legal advice. Contact the Institute for Rural Vitality for more information.
- Carriage House Café and General Store A place for area farmers and businesses to feature homemade products, guests come from near and far to shop for produce, meats, dairy, dry goods, and more. Additionally, product testing, market surveying, marketing research can be done here. Contact the Institute for Rural Vitality for more information.
- Schoharie Fresh Online Farmers' Market An online marketplace available for ag producers to participate in selling their products.
- Shared Use Spaces Spaces available for use for both academic and other purposes (requirements and fees may apply). The Dairy Processing Center, certified kitchens, meat processing, and Rolling Hills Bistro are currently available. Food packing, distilling and fermentation are in process. Contact the Institute for Rural Vitality for more information.
- Fellowships Opportunities for faculty and staff to be engaged in Institute for Rural Vitality Initiatives (availability and fees vary). Contact the Institute for Rural Vitality for more information.
- **Internships** Opportunities to engage students in Institute for Rural Vitality Initiatives or directly with partner initiatives or employment opportunities (availability and fees vary). Contact the Institute for Rural Vitality for more information.
- Class Projects Opportunities for faculty and students from specific courses to engage in project initiatives for specific purposes (availability and fees vary). Market analysis, product testing, surveying, marketing and business plan development, menu development, marketing research, etc. could be coordinated in this manner. Contact the Institute for Rural Vitality for more information.

# Otsego County Agencies and Organizations

# Cornell Cooperative Extension (CCE) Schoharie and Otsego Counties

www.cceschoharie-otsego.org

Cooperstown office Phone: (607) 547-2536 Email: otsego@cornell.edu

Cornell Cooperative Extension puts knowledge to work in pursuit of economic vitality, ecological sustainability, and social well-being. We bring local experience and research-based solutions together, helping New York State families and communities thrive in our rapidly changing world. We offer agricultural education, resource-based information, and farm business management assistance to farmers and strategic initiatives in agricultural sustainability and economic development.

- Agriculture
- Central NY Dairy, Livestock & Field Crops Team
- Energy and Environment
- Family and Parenting
- Gardening
- Home and Money
- Invasive Species
- Nutrition and Health
- 4-H
- 4-H Afterschool

#### CCE Central New York, Dairy, Livestock, and Field Crops Team

cnydfc.cce.cornell.edu/about\_program.php

**The Team Mission:** The Central New York Dairy, Livestock and Field Crops Team was formed to work with this important industry. The mission of this extension team is to provide high-quality educational programs that address the needs of dairy, livestock and field crop producers in Chenango, Fulton, Herkimer, Madison, Montgomery, Otsego, Saratoga and Schoharie Counties. The team consists of a Dairy Specialist, a Livestock Specialist, and a Field Crop Specialist, working the eight-county region.

- Dairy Modernization
- Forage Quality
- Precision Feeding
- Pests
- Soil

# **CCE Otsego County Agriculture Plan Implementation Specialist**

www.cceschoharie-otsego.org/agriculture/farm-source-thrive

Phone: (607) 547-2536 x227 Email: jrb248@cornell.edu

In September 2017, the Otsego County Board of Representatives adopted a new Agriculture and Farmland Protection Plan Otsego County Farmland Protection Plan. Along with the plan, an Ag and Farmland Protection Plan Implementation Committee (AFPPIC) was formed and an Implementation Specialist was hired to oversee the progress of the plan. In the summer of 2018, **Farm, Source, Thrive, Otsego** was born as a brand to represent the plan and all of its various projects and programs.

# **Cooperstown Beverage Trail**

www.cooperstownbeveragetrail.com

Cooperstown Beverage Trail is New York State's first official cuisine trail. This tourism and marketing association draws over 20,000 visitors to association member establishments along its 37-mile trail in Otsego County.

#### Otsego 2000

www.otsego2000.org Phone: (607) 547-8881

Otsego 2000 is a not-for-profit organization founded in 1981 to protect the environmental, agricultural, scenic, cultural and historic resources of the Otsego Lake region and northern Otsego County. They advance their mission through informed advocacy, public education, innovative projects, economic alternatives, and strategic campaigns.

- Historic Preservation
- Environmental Stewardship
- Cooperstown Farmers' Market
- Glimmerglass Film Days
- Otsego Outdoors

# **Otsego County Chamber of Commerce**

www.otsegocc.com Phone: (607) 432-4500 Email: info@otsegocc.com

The Chamber supports member businesses, offers business advocacy, actively puts businesses out in front of the public through networking opportunities, special events, and on our website, and presents educational opportunities to help businesses strengthen their business capability and sustainability.

#### Otsego County Conservation Association (OCCA)

www.occainfo.org Phone: (607) 547-4488

Email: director@occainfo.org

OCCA is the only countywide environmental organization working on a broad spectrum of programs to protect local natural resources and educate the general public about important environmental issues and concerns. Over the past 50 years, OCCA has been involved in virtually every major environmental issue facing the county and has accumulated a long list of accomplishments in the environmental restoration, protection, and education.

- Education and Outreach
- Research and Management
- Policy and Planning

# **Otsego County Farm Bureau**

www.nyfb.org/about/county-farm-bureau/otsego-county

Phone: (518) 431-9338 Email: theyn@nyfb.org

Otsego County Farm Bureau gives farmers and non-farmers alike the opportunity to be part of an organization dedicated to supporting and enriching agriculture. It provides an opportunity for individuals interested in the food system, land issues and rural living to join together and make their voices heard. We are active within the political system on a broad range of issues that concern every New Yorker, from taxation, conservation, to local food availability. We believe that a strong, viable agricultural industry is beneficial not only to our economy but also to our local communities and our consumers.

#### **Otsego County Department of Weights and Measures**

www.otsegocounty.com/departments/weights\_\_\_measures/index.php

Phone: (607) 287-5891

Otsego County Department of Weights and Measures inspects, tests, and certifies the accuracy of all commercial weighing and measuring devices, including gasoline and other fuel pumps or meters. This department is also responsible for enforcing all applicable laws, rules, regulations prescribed by the New York State Department of Agriculture and Markets Law Article 16.

#### **Otsego County Planning Department**

www.otsegocounty.com/departments/planning\_department/index.php

Phone: (607) 547-4225

The Planning Department helps to maintain and enhance the County's quality of life. The Department is responsible for countywide planning, coordination of economic development activities, planning assistance to local governments, and comprehensive mapping and geographic information systems (GIS) data. The Planning Department administers the Agriculture District program for the County and oversees implementation of the Otsego County Farmland Protection Plan.

- Otsego County Agricultural District Map
- Agriculture District Enrollment
- Otsego County Farmland Protection Plan

# **Otsego County Real Property Tax Service**

www.otsegocounty.com/departments/real\_property\_tax\_services/index.php

Phone: (607) 547-4235

The Otsego County Real Property Tax Service was created as a service agency to assist assessors as well as the general public. Otsego County encompasses an area of approximately, 1,013 square miles. Consisting of nearly 37,600 parcels within 24 townships, 9 villages, and one city.

# Otsego County Soil and Water Conservation District

www.otsegosoilandwater.com

Phone: (607) 547-8337

The staff at Otsego Soil & Water Conservation District works with landowners, land managers, local government agencies, and other local entities in addressing a broad spectrum of resource concerns: erosion control, flood prevention, water conservation and use, wetlands, groundwater, water quality and quantity, non-point source pollution, forest land protection, wildlife, recreation, wastewater management and community development.

They provide technical and financial assistance for the design and installation of soil and water conservation practices, including barnyard runoff control, stream protection, cropland erosion control, and nutrient management.

### **Otsego Land Trust**

www.otsegolandtrust.org Phone: (607) 547-2366

Email: info@otsegolandtrust.org

Otsego Land Trust (OLT) was founded in 1988 to protect the healthy lands, clean waters, and rural character of the Upper Susquehanna River Watershed within Otsego, Schoharie, Delaware, Chenango, Madison, Oneida, and Herkimer Counties.

OLT has protected more than 11,000 acres of our region's forests, farmland, wetlands, lake frontage, streambanks, and grasslands. This has been accomplished through the use of conservation easements (voluntary agreements on private lands), the establishment of conservation areas that are open to public for recreation, and educational programs for the public. OLT currently owns over 600 acres of publicly accessible land and holds over 100 conservation easements.

OLT is a nonprofit organization supported primarily by grants from foundations and public agencies and contributions from private donors.

# Regional and National Agencies and Organizations

# FINANCIAL & BUSINESS ASSISTANCE

## **Agricultural Mediation Program**

www.nysamp.com Phone: (866) 669-7267 Email: claudia@nysdra.org

The New York State Agricultural Mediation Program (NYSAMP) provides the agricultural community with the opportunity to communicate clearly and negotiate effectively in order to find fair and workable solutions to challenges they face. Decisions are made by the people directly involved, and not by mediators or outside authorities. Mediation through NYSAMP is completely confidential. Consultations to discuss mediation and whether it might be useful in a specific situation are also confidential. NYSAMP partners with affiliated mediation centers in order to provide services to agricultural producers in every county of New York State.

#### Annie's Project - Empowering Women in Agriculture

www.anniesproject.org (National Website)

www.cceoneida.com/agriculture/annies-project (NY Webpage)

Phone: (573) 719-7303 (National Office); (607) 234-4303 or (315) 736-3394 (NY Annie's Project)

Email: administrator@anniesproject.org (National Office); schoharie@cornell.edu (NY Annie's Project) or oneida@cornell.edu (NY Annie's Project)

Annie's Project is a 501(c)(3) nonprofit organization dedicated to providing educational programs designed to strengthen women's roles in the modern farm enterprise. Women who participate in Annie's Project are empowered to become better business owners and partners by managing agricultural risks and bringing greater financial security and well-being to their families. Farms, ranches and communities are sustained through more vibrant rural economies, improved natural resource conservation and enhanced food security. Best educational practices consist of four core values: Safe Harbor, Connection, Shared Experience, and Discovery. The curriculum addresses all five areas of agricultural risk: Financial, Human Resources, Legal, Marketing, and Production, and has been taught to nearly 300 women in agriculture around the NY State.

# Center for Agricultural Development & Entrepreneurship (CADE)

www.cadefarms.org Phone: (607) 433-2545

CADE works to increase the "Triple Bottom Line" of agricultural development by:

- Increasing profit margins of farm business through efficient production systems, effective marketing and distribution programs and sound business principles;
- Promoting sound environmental production practices such as low input, organic, grass-based livestock production, watershed runoff protection, and improved distribution of the lower "food-miles" thus reducing energy consumption; and
- Engendering positive social outcomes such as job creation, generational farm transition, positive connections between farmers and consumers, health benefits of local foods, and locally circulating dollars.

CADE connects farm and food producers to resources by providing professional, individualized and confidential business and marketing consulting to agricultural entrepreneurs.

#### **Dirt Capital Partners**

#### www.dirtpartners.com

Dirt Capital Partners invests in farmland in partnership with farmers throughout the Northeast United States, promoting sustainable farmers' land access and security.

FARMER PARTNERS work with sustainable farmers who have successful, existing operations, established markets and the opportunity to grow and expand their business through long-term, secure land access.

Most land investment partnerships begin with a farmer contacting Dirt Capital with one of the following scenarios:

- Relocate an existing farm to a larger property, or to a farm with more secure land tenure
- Expand a successful operation by acquiring nearby land
- Transfer a farm to non-family or family successors
- Conserve when land trusts look to partner with a like-minded organization or keep already conserved land in active agricultural production
- Transform a farm with infrastructure updates for the next generation's efficiency
- Reorganize, or refinance a farm in the event of a change in the partnership or business

### **Equity Trust**

# www.equitytrust.org Phone: (413) 256-6161

Email: administration@equitytrust.org

Farms for Farmers promotes alternative ownership structures for farms, to benefit farmers who need affordable farmland and communities that want a secure source of locally grown food and a way to preserve their environmental heritage.

The Equity Trust Fund is a revolving loan fund enabling socially conscious lenders and donors to support projects that are creating new ways of owning, using, and stewarding property.

### Farm Aid

#### www.ideas.farmaid.org

Farm Aid works year-round to build a system of agriculture that values family farmers, good food, soil and water, and strong communities. Our annual concert celebrates farmers, eaters, and music coming together for change.

# **Farm Credit East**

#### www.farmcrediteast.com

Phone: (607) 282-3002

The Farm Credit East branch office located at, 7397 State Highway 80, Cooperstown, NY, is part of the Farm Credit System. A nationwide agricultural network providing credit and affiliated services to those in agriculture and related industries across the United States.

Farm Credit East is dedicated to serving the agricultural credit and financial needs of those in the business of agriculture, including farmers, nursery and greenhouse operators, forest products producers, fishermen, lobstermen, part-time growers, agribusiness owners, and country homeowners. Farm Credit East offers:

- Loans
- Leases
- New Farmer Program Services
- Financial Benchmarking
- Payroll
- Tax Planning and Preparation
- Business Consulting
- Grant Writing
- Crop Insurance

#### **Local Farms Fund**

#### www.localfarmsfund.com

Local Farms Fund is a community impact farmland investment fund which supports early stage organic farmers with land access using a transparent and democratic governance structure. Local Farms Fund will work closely with qualified applicants to make the initial purchase of the farm. Local Farms Fund then leases the farm to the farmer with the goal of selling the property to the farmer once they have become established.

# New York Farm Viability Institute (FVI)

www.nyfvi.org

Phone: (315) 453-3823 Email: info@nyfvi.org

The New York Farm Viability Institute is a grant-making organization, led by volunteer farmers, funded primarily by New York State. The mission is to help New York's farmers become more profitable and to improve the long-term economic viability and sustainability of our state's farms, the food system, and the communities which they serve.

The Farm Viability Institute also runs two programs focused on dairy education. **Topic Specific Teams** program allows educators to pick a subject they know is of interest to producers in their region. They develop a curriculum and help producers fully learn and adopt new practices.

The **Dairy Profit Team Program** allows a farmer to build a "profit team" for his operation and determine the team's focus. The grant reimburses the costs associated with the cost of bringing the team together.

• FVI Grant Eligibility and Project Requirements

NYFVI administers a competitive grant program on behalf of the NY Corn & Soybean Growers Association.

• NYC&SGA Research Program Grants

#### **New York FarmNet**

www.nyfarmnet.org

Phone: (800) 547-FARM (3276) Email: NYFarmNet@cornell.edu

The mission of NY FarmNet is to provide New York farm families with free, confidential consulting services to develop skills to improve financial and production efficiency, and overcome business and family challenges. NY FarmNet offers personalized education, business and personal planning, and referrals.

Services Offered:

- Business Planning Retirement and Estate Planning
- Financial Analysis Stress Management
- Personal Wellbeing Farming with the Family
- Business Transfers Conflict Management

#### **New York Small Business Development Center**

www.nyssbdc.org

Phone: (800) 732-SBDC

The New York Small Business Development Center (NY SBDC) is a network of 22 campus-based centers and outreach offices across NY State. The centers provide free business advising and free and low-cost training to startups, entrepreneurs, and small business owners with goals to grow and stay competitive in NY. The NY SBDC is part of America's SBDC, the association that represents America's nationwide network of Small Business Development Centers (SBDCs). NY SBDC is administered by the State University of New York and funded by the U.S. Small Business Administration, the State of New York, and host campuses.

#### **Pursuit**

#### www.pursuitlending.com/about-us

Phone: (800) 923-2504

Email: info@pursuitlending.com

Pursuit was founded in 1955 as New York Business Development Corporation. Our work has grown to include Pursuit CDC (formerly known as The 504 Company), a Certified Development Company and Pursuit Community Finance (formerly known as Excelsior Growth Fund), a U.S. Treasury Certified Community Development Financial Institution. As a family of organizations working together under the Pursuit brand, we've made it easier than ever for businesses to find the right financing.

#### **SCORE**

#### www.score.org

SCORE is the nation's largest network of volunteer, expert business mentors, dedicated to helping small businesses get off the ground, grow and achieve their goals. Since 1964, SCORE has provided education and mentorship to more than 11 million entrepreneurs. SCORE is a 501(c)(3) nonprofit organization and a resource partner of the U.S. Small Business Administration (SBA). The contributions of more than 10,000 dedicated volunteers enables SCORE to deliver most of our offerings at no cost.

#### **Slow Money**

#### www.slowmoney.org

The Slow Money Institute is a non-profit organization dedicated to catalyzing the flow of capital to local food systems, connecting investors to the places where they live and promoting new principles of fiduciary responsibility that "bring money back down to earth". Since 2010, more than \$79 million has flowed, via dozens of local groups, to 806 food enterprises, in deals large and small.

#### **SUNY Cobleskill**

#### The Office of Professional and Continuing Education (PACE)

www.cobleskill.edu/academics/professional-and-continuing-education

Phone: (518) 255-5528 Fax: (518) 255-5258 Email: PACE@cobleskill.edu

The Office of Professional and Continuing Education (PACE) offers micro-credentials, certificates, career training, adult education and bachelors degree partnerships with community colleges to help people develop new skills, advance current skills, start a new career, or complete a degree.

Mohawk Valley Farm & Food Business Incubator - The Farm & Food Business Incubator (FFBI) provides a wide range of supportive services at no cost for new and developing farm and food entrepreneurs, with the goal of helping them launch and grow their businesses.

Farm and Food Business Accelerator Program - Support offered to existing ag and food businesses for value-added product and process development; market and value chain development; facilitation of public and private investment; and access to legal advice. Contact the Institute for Rural Vitality

# SMALL / BEGINNING FARMS

#### **Cornell Small Farms Program**

www.smallfarms.cornell.edu Phone: (607) 255-9227

Email: smallfarmsprogram@cornell.edu

We help farmers get expert assistance to facilitate all phases of small farm business development, from initial growth to optimization to maturity. Among the many useful resources at our website are:

- Guide to Farming in New York State
- Plan Your Farm This portal guides you through tutorials, videos, and links to people who can help you develop your farm plans.
- Online Courses Interactive 5-7-week courses connect you to the information and people you need to start a successful farm business or diversify your farm
- Farm Ops To enhance the resources and training available to military veterans interested in farming, we will team with established Veterans groups to:
- Trainers Toolbox The Trainers Toolbox is a compilation of tools for educators from the Northeast Beginning Farmer Learning Network (BFLN) meetings.
- Profit Teams The Beginning Farmer Profit Team Program seeks to improve the long-term success of these farms by providing customized, one-on-one guidance from farm professionals (financial, production, legal, marketing, etc.) over an 18-mo to 2-year period.

The Small Farms Program and Beginning Farmer Project aren't able to provide one-on-one consultations about crop selection, markets, or other aspects of farm start-up. We rely on our county and regional Cornell Cooperative Extension (CCE) partners for this, and we have a Small Farm/Beginning Farmer liaison in every CCE office. If you are located in NY, please visit the list of county contacts to find yours.

### **National Young Farmers Coalition**

www.youngfarmers.org Phone: (518) 643-3564

Email: info@youngfarmers.org

The National Young Farmers Coalition represents, mobilizes, and engages young farmers to ensure their success. They envision a country where young people who are willing to work, get trained and take a little risk can support themselves and their families in farming. They also support practices and policies that will sustain young, independent and prosperous farmers now and in the future.

### **Leatherstocking Young Farmers Coalition**

www.youngfarmers.org/chapter/ny-leatherstocking-region-young-farmers-coalition

Email: leatherstocking.nyfc@gmail.com

The Leatherstocking Young Farmers Coalition is made up of young and beginning farmers in the Leatherstocking Region of New York (within a 50-mile radius of Cooperstown). As a farmer-driven collective, the chapter creates a platform for networking, skills and resource sharing, and advocacy to create a more viable climate for small-scale sustainable agriculture.

#### **New England Small Farm Institute**

www.smallfarm.org Phone: (413) 323-4531 Email: info@smallfarm.org

The New England Small Farm Institute (NESFI) is a land-based, non-profit organization. Founded to encourage more sustainable regional agriculture. The mission is to promote small farm development by providing information and training for aspiring, beginning and transitioning farmers.

#### ORGANIC FARMING

### **Northeast Organic Farming Association (NOFA)**

#### www.nofa.org

The Northeast Organic Farming Association (NOFA) is a coalition of seven NOFA state chapters. The purpose is to advocate for and educate on organic and sustainable agriculture, family-scale farming and homesteading in rural, suburban and urban areas, agricultural justice and other related policy issues.

#### **NOFA New York**

www.nofany.org Phone: (585) 271-1979 Email: info@nofany.org

**Education and Technical Assistance** 

NOFA-NY offers educational programs and technical assistance throughout the year,. Topics include: vegetable and fruit production, dairy and livestock management, transitioning to organic methods, farm business and marketing techniques, and related areas such as value-added processing. Educational programmings include conferences, on-farm field days, educational videos, and other online tools and resources. Technical assistance for farmers is available at 1-855-2NOFA-NY or farmerhelp@nofany.org.

#### Certification

• The certification branch, NOFA-NY Certified Organic, LLC, has been accredited by the USDA National Organic Program to provide third-party verification. They operate the largest organic certification agency in New York State and certify in the Northeast and Mid-Atlantic region, providing customer service and maintaining the highest level of organic integrity. In 2015, a 100% grass fed certification also became available to certified organic operations. Learn more about our certification services here.

#### Advocacy

• NOFA-NY advocates for a sustainable, local, organic food and farm system within New York State and beyond. Focusing on issues impacting the health and wellbeing of our farmers, our communities, our animals, and our environment.

#### Awareness

• NOFA-NY offers print publications and online resources to keep consumers and farmers up to date on the latest news in organic and sustainable food and farming.

#### Marketing

• NOFA-NY cross promotes its members' products and services through publications, social media platforms, conferences and trade shows.

# Northeast Sustainable Agriculture Research and Education

# www.northeastsare.org Phone: (802) 651-8335

Northeast SARE is a regional program of the nationwide SARE effort; SARE is part of the USDA National Institute of Food and Agriculture, or NIFA. The SARE program serves all states and Island Protectorates and offers grants for funding relevant agricultural research projects.

#### **Rodale Institute**

www.rodaleinstitute.org Phone: (610) 683-1400

Email: info@rodaleinstitute.org

Resource Description: Rodale Institute's website offers how-to articles, news and research on producing and marketing crops and livestock in sustainable ways. Its Organic Transition Course, built around 30-years of on-farm research, is supported by farmer case studies, land-grant research and resources from across the U.S. The Institute is a solution-oriented leader in regenerative organic agriculture and its potential to address the areas of food production strategies.

# World Wide Opportunities on Organic Farms (WWOOF)

#### www.wwoof.net

WWOOF is a worldwide movement linking volunteers with organic farmers and growers to promote cultural and educational experiences based on trust and non-monetary exchange, thereby helping to build a sustainable, global community.

#### PRODUCTION SUPPORT

# **Cornell University Maple Program**

blogs.cornell.edu/cornellmaple

Phone: (518) 354-3170 Email: jno37@cornell.edu

Cornell University's Maple Program

# **Integrated Pest Management Program (IPM)**

www.nysipm.cornell.edu Phone: (315) 787-2353 Email: nysipm@cornell.edu

Supported by the New York State Department of Agriculture and Markets, the Department of Environmental Conservation, Cornell University, and USDA-NIFA. The IPM program works with Cornell University scientists, Cornell Cooperative Extension, growers, school staff and teachers, pest management professionals, businesses, nonprofits, and state, local, and tribal governments to develop sustainable ways to manage pests and minimize environmental, health and economic risks.

#### Minnesota Institute for Sustainable Agriculture (MISA)

www.misa.umn.edu Phone: 612-625-8235 Email: misamail@umn.edu

The purpose of The Minnesota Institute for Sustainable Agriculture (MISA) is to bring together the diverse interests of the agricultural community with interests from across the University community in a cooperative effort to develop and promote sustainable agriculture in Minnesota and beyond. The website provides access to a large number of resources and publications for: production, marketing, business and small scale processing.

# **National Center for Appropriate Technology (NCAT)**

# ATTRA Sustainable Agriculture Program - National Sustainable Agriculture Information Service

www.attra.ncat.org Phone: 800-346-9140 Email: askanag@ncat.org

NCAT provides technical assistance through the website, publications and other media. Publications address current topics in sustainable agriculture. A typical publication will be a 5- to 20-page summary of a topic, usually accompanied by references and a resource list of additional contacts, key literature, and sources of products. Many publications are available free, and others may be purchased. NCAT strives to make information available to everyone who needs it. If you are a limited-access or low-income farmer and find that one of the publications is just not in your budget, please call 800-346-9140.

ATTRA is a program developed and managed by NCAT, committed to providing high-value information and technical assistance to farmers, ranchers, Extension agents, educators, and others involved in sustainable agriculture in the United States.

• Sustainable Farming Internships

#### **National Good Agricultural Practices Program**

www.gaps.cornell.edu

The National Good Agricultural Practices (GAPS) Program is funded by CSREES-USDA and USFDA, and based at Cornell University. The GAPs Program has collaborators in 34 states throughout the nation and has created many educational materials to help implement good agricultural practices on the farm.

This website creates a user-friendly universal portal bringing GAPs related information together for growers, packers, farmworkers, extension educators, scientists, state and federal government personnel, and other interested stakeholders.

#### **Northeast Sustainable Agriculture Working Group**

www.nesawg.org Phone: (845) 501-0191 Email: info@nesawg.org

The Northeast Sustainable Agriculture Working Group (NESAWG) is a network of over 500 participating organizations and thousands of individuals carrying out farm and food systems endeavors in 12 states and Washington D.C. The purpose is to harness the power that exists within the multi-sector regional network to catalyze meaningful change toward a sustainable and just food system. The region includes Connecticut, Delaware, Massachusetts, Maine, Maryland, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, West Virginia, and Washington D.C.

#### PROCESSING & CRAFT BEVERAGE

#### **Meat Processing Facilities**

The Cornell Small Farms website is currently renovating and updating their interactive map at: www.small farms.cornell.edu/resources/slaughterhouse-map

The Cornell Small Farms website includes descriptions of each type of meat processing classification along with a spreadsheet with information to locate and contact each facility in New York State:

**USDA Inspected:** www.smallfarms.cornell.edu/wp-content/uploads/2013/07/TO-POST\_USDA-2js3smk-2adutix.xlsx

NYS 5-A: www.smallfarms.cornell.edu/wp-content/uploads/2016/11/TO-POST\_5-A-265pbg8.xls NYS Custom Exempt: www.smallfarms.cornell.edu/wp-content/uploads/2016/11/TO-POST\_Custom-14jnz6e.xlsx

# **Cornell Craft Beverage Institute (CCBI)**

www.cals.cornell.edu/cornell-agritech/our-expertise/craft-beverage-production

New York state is home to a flourishing and diverse craft beverage industry that encompasses over 400 wineries, 300 breweries, 120 distilleries and 50 hard cideries. CCBI has played a central role in the industry's development by providing resources, education and services. CCBI specializes in the analyzing industry samples, processing samples for research and educating and training craft beverage professionals to excel at every level of their business.

#### **Hartwick College Center for Craft Food & Beverage**

www.hartwick.edu/craftfoodandbeverage

Phone: (607) 431-4232

email: malceoda@hartwick.edu

The Hartwick College Center for Craft Food and Beverage was launched in 2015 to support growth and innovation in the craft food and beverage industry through research, technical support and knowledge transfer, the first such facility in New York State. The Center provides quality testing for beer and brewing raw materials such as grains, malts & hops and works with small and mid-sized breweries, malthouses, farms, and other craft food and beverage producers to improve process and product quality.

#### **Nelson Farms**

www.nelsonfarms.org Phone: (315) 655-3301

Nelson Farms does product manufacturing on a pilot scale for consumer testing to create shelf-stable and marketable products for the commercial marketplace. They work with farmers, growers, and producers to identify and develop new value-added products that are developed and designed to maximize the use of farm products, increase profit, and extend the farm market season.

#### New York Small Scale Food Processors Association

www.nyssfpa.com

Email: info@nyssfpa.com, smallscaleny@gmail.com

The New York Small Scale Food Processors Association (NYSSFPA) supports and informs small-scale food processors through education, mentoring, marketing, and connections to the industry, and provides the resources to manage the challenges faced by processors in establishing and growing their food business.

This is what the NYSSFPA provides:

- Access to new regulatory information
- Mentors for startups
- Member Information
- Technical Information and assistance

#### **Northeast Center for Food Entrepreneurship**

www.cfvc.foodscience.cals.cornell.edu

Phone: (315) 787-2273 Email: snp47@cornell.edu

The Northeast Center for Food Entrepreneurship (NECFE) started as a joint effort to expand the activities of the NYS Food Venture Center at Cornell University and the Center for Food Science at the University of Vermont, and was funded in part by Fund for Rural America/CSREES/USDA from January 2000 to January 2005. They strive to provide comprehensive assistance to beginning and established food entrepreneurs, thus promoting sustainable economic development of rural communities.

# **Richfield Springs Community Food Cooperative**

Phone: (315) 858-7023

The Richfield Community Food Co-op, at 140 Main St., Richfield Springs, has a certified 20C shared use kitchen available for small batch food processing.

#### **SUNY Cobleskill**

# The Institute for Rural Vitality

www.cobleskill.edu/institute

**Dairy Processing Center** – Processing for a variety of dairy products, up to 250 gallons, including value-added products (requirements and fees may apply). This is not a co-packing arrangement, producers need to be actively engaged in the processing. Contact the Institute for Rural Vitality for more information. **Shared Use Spaces** – Spaces available for use for both academic and other purposes (requirements and fees may apply). Certified kitchens, meat processing, and Rolling Hills Bistro are currently available. Food packing, distilling and fermentation are in process. Contact the Institute for Rural Vitality for more information.

#### **MARKETING**

#### **Cornell Farm to School Program**

farmtoschool.cce.cornell.edu

Farm to School programs link schools with local farms. While programs vary one to another, they often include: school meals featuring local food, food and agriculture education in the classroom, school gardens, field trips to farms, and celebrations. Students learn about their local agriculture system and have better access to delicious local foods; farmers expand markets for their products; and local economies grow stronger.

#### **GrowNYC**

www.grownyc.org/greenmarket

Phone: (212) 788-7913

Email: mhurwitz@grownyc.org

The GrowNYC Greenmarket program promotes regional agriculture by providing small family farms the opportunity to sell their locally grown products directly to consumers and to ensure New Yorkers have the most nutritious food the region has to offer. Programming includes Greenmarket Co., Youth market, Fresh Food Box, and the Wholesale Greenmarket.

#### **National Farm to School Network**

#### www.farmtoschool.org

The National Farm to School Network (NFSN) is an information, advocacy and networking hub for communities working to bring local food sourcing and food and agriculture education into school systems and early care and education settings.

#### **U.S. Farmstay Association**

www.farmstayus.com/about Phone: (541) 487-4966 Email: info@farmstayus.com

Farm Stay USA is the website of the U.S. Farm Stay Association (USFSA), a non-profit 501c6 trade association, created to connect guests with the best authentic farm and ranch stay vacations throughout the United States. To fit association criteria, our farm or ranch partners must be working agricultural operations. Each listing has an accreditation badge, providing transparency to our association standards. USFSA accreditation promises the user of the Farm Stay USA website a real farm or ranch immersion.

# FARMERS' MARKETS, FOOD HUBS and ONLINE MARKETING

#### Cooperstown Farmers' Market

www.otsego2000.org/cooperstown-farmers-market-and-agriculture

Phone: (607) 547-6195

Email: market@otsego2000.org

Thirty growers, producers, and artisans, all located within 50 miles, provide: fresh seasonal produce, pasture raised meats, handmade breads, artisan cheeses, grass-fed milk, free range eggs, honey, flowers, wine, maple syrup, sweet treats, artisan crafts and more! SNAP and FMNP accepted.

#### Central New York Farmers' Guide to Distribution - CADE

www.87dea28a-f39c-479b-8cec-a54777e9d8f8.filesusr.com/ugd/6187ec\_938d5b3cf27548648a3e3e0eda771542.pdf

Phone: (607) 433-2545

The Center for Agricultural Development and Entrepreneurship (CADE), developed this guidebook identifying 5 distribution options in Central New York, their requirements, and recommendations on how to get a farm wholesale ready to work with distributors.

#### **Down to Earth Farmers' Markets**

www.downtoearthmarkets.com

Phone: (914) 923-4837

Email: decotah@downtoearthmarkets.com

Down to Earth Farmers Markets manages farmers markets in New York City, Westchester County and Rockland County.

## Farmers' Market and Mobil Market Locator - NYSDAM

www.agriculture.ny.gov/AP/farmers\_markets.html

Interactive website for finding farmers markets across New York State.

#### **Farmers Market Federation of NY**

www.nyfarmersmarket.com

Phone: (315) 400-1447

The mission of the Federation is to support and promote the viability of farmers markets through innovative services, programs and partnerships that maximize the benefits of markets to sellers, buyers, and communities.

#### Festival Farmers' Market

https://www.facebook.com/festivalfarmersmarket/

(518) 284-2609

Farmers' Market located at McCarthy Tire Parking Lot, 942 E Main St (Rt 7), Cobleskill, NY 12043. Farm vendors & hosting community svc. organizations. Accepts WIC, FreshConnect Checks, FMNP & EBT/SNAP. July-October, Saturday 10:00 AM to 2:00 PM.

#### **Local Line**

site.localline.ca

Phone: (226) 646 7301 Email: info@localline.ca

A full-service web based marketing platform connecting producers to retail and wholesale customers through an online market. Used by all types of local food suppliers, Local Line helps you accept online orders, communicate with customers, and organize your fulfillment.

#### **New York Market Maker**

ny.foodmarketmaker.com Phone: (212) 340-2918

An interactive platform that seeks to foster business relationships between producers and consumers of food industry products and services.

#### **Oneonta Farmers' Market**

www.facebook.com/pg/OneontaFarmersMarket/about/?ref=page\_internal

This is a year-round farmers' market located on Main Street, Oneonta, NY.

# Richfield Springs Area Farmers' Market

www.facebook.com/richfieldspringsfarmersmarket

Thursdays and Saturdays, June-October

#### The 607 CSA

www.the607csa.com Phone: (607) 397-3770 Email: info@the607csa.com

The 607 CSA is a multi-farm, collaborative CSA based in the Northern Catskill region of New York State. The 607 CSA promotes responsible, thoughtful husbandry and land management with the express goal of producing nutritious, clean and vibrant food. While not all of our farms are certified organic, we pride ourselves in following standards that consider the health and welfare of the land and livestock, habitat, waterways and wildlife in our foodshed.

## WhatsGood

www.sourcewhatsgood.com

WhatsGood provides a web based marketing platform that enables customers to learn more about your business, browse seasonal products, place orders and pay for products on-line. Your products are already sold when you bring them to the Farmers Market or deliver them to other drop sites you have chosen to serve. To sign up as a vendor, go to: https://app.sourcewhatsgood.com/sign-up This is the portal through which you as a vendor will manage your profile, product offering and customer orders.

### **VETERANS SUPPORT**

Armed to Farm: Sustainable Agriculture Training For Military Veterans National Center for Appropriate Technology (NCAT)

www.ncat.org/armedtofarm

Phone: 800-346-9140 Email: askanag@ncat.org

Farmers and ranchers are looking for reliable information on sustainable and organic agriculture, on how to get started in farming, on how to qualify for government programs that reward land stewardship and resource conservation, and on how to pursue such profitable niche markets as organic meats and grains or agriculture tourism. The answers to these and many other similar questions are available free from an NCAT program called ATTRA - Sustainable Agriculture.

#### **Farmer Veteran Coalition**

www.farmvetco.org

Phone: (530) 756-1395

Farmer Veteran Coalition cultivates a new generation of farmers and food leaders, and develops viable employment and meaningful careers through the collaboration of the farming and military communities.

#### **Heroic Food**

www.heroicfood.org

Email: jasmin@heroicfood.org

A non-profit organization, which prepares and trains military veterans for careers in sustainable farming, agricultural trades, and food entrepreneurship in a veteran-supportive environment.

#### **ADVOCACY & NETWORKING**

# **Directory of New York State Agricultural Organizations**

www.taste.ny.gov/system/files/documents/2019/11/ag\_org\_directory.pdf

Comprehensive listing of government agency and agriculture industry organizations in NY, maintained by the NYS Department of Agriculture and Markets.

#### **New York Ag Connection**

www.newyorkagconnection.com

Phone: (715) 384-7767

New York Ag Connection is a subsidiary of USAgNet.com, a network of Web sites that serve the needs of the agricultural industry with local, state and national information on a daily basis. Users can view products, listings, news updates and other information on one site without scouring through the search engines to find what they are looking for.

- Agribusiness Directory
- Equipment Locator Service
- Listing of farm auctions

# New York Center for Agricultural Medicine & Health (NYCAMH)

www.nycamh.org Phone: (800) 343-7527

Email: info@nycamh.org

The mission of the New York Center for Agricultural Medicine and Health (NYCAMH) is: "Enhancing agricultural and rural health by preventing and treating occupational injury and illness"

- Farm Safety Training
- Farmworker Clinician's Manual
- Chainsaw Safety

#### **New York Farm Bureau**

www.nyfb.org

Phone: (518) 436-8495 Email: info@nyfb.org

The mission of New York Farm Bureau is "To Serve And Strengthen Agriculture." Farm Bureau is a non-governmental, volunteer organization financed and controlled by member families for the purpose of solving economic and public policy issues challenging the agricultural industry.

• Listing of County Farm Bureaus

#### **New York State Agricultural Society**

www.nysagsociety.org Phone: (315) 727-5449

The New York State Agricultural Society was organized in 1832 to Foster, Promote and Improve the New York State Food & Agriculture Industry through Education, Leadership Development & Recognition Programs The NYS Agricultural Society:

- Sponsors an annual Agricultural Forum in conjunction with the Department of Agriculture and Markets to explore issues critical to the future of New York Agriculture.
- Supports the Empire State Food & Agricultural Leadership Institute (LEAD NY) and other leadership development efforts.

#### **New York State Grange**

www.nysgrange.org

Phone: (607) 756-7553

The Grange advocates for responsible government at all levels. The Grange is a family organization emphasizing strong family ties as a basis for a healthy society. As a fraternal organization The Grange feels a strong community is based on developing a friendly positive relationship among its citizens. Helpful cooperation between members of a community makes it self-sufficient and prosperous. A community where citizens know each other and communicate on a regular basis will run smoothly and work for the total benefit of the community as a whole.

## LAND ACCESS & PROTECTION

#### **American Farmland Trust - New York Office**

www.farmland.org/about/how-we-work/new-york-regional-office

Phone: (518) 581-0078 Email: tbiello@farmland.org

The mission is to protect farmland, promote sound farming practices, and keep farmers on the land.

- Farm to Institution New York State
- Cultivating Clean Water in New York
- Protecting Farms in New York
- Cultivate New York
- Planning for Agriculture in New York: A toolkit for Towns and Counties (2011): This publication is a toolkit for those New York communities that recognize the importance of local farms and want to take action to support them. The Guide analyzes ways that towns have supported agriculture using tools such as right-to-farm laws, zoning codes, comprehensive plans, subdivision ordinances, property tax reduction programs, and purchase and transfer of development rights.
- New York Agricultural Landowner Guide: A Guide to Public Farmland Conservation Programs (2010): The Guide aims to help farmers and other farmland owners navigate the sometimes confusing array of public programs available to reduce taxes as well as steward and protect their land. This updated version identifies energy and environmental opportunities in a green economy and programs focused on enhancing farm viability.
- At a Crossroads: Agricultural Economic Development in the Hudson Valley (2004): This resource examines how local governments, organizations, farmers, and citizens can best act to strengthen the region's agricultural industry. The Report makes 13 recommendations related to strengthening the economic vitality of Valley farms.

#### **Open Space Institute (OSI)**

www.openspaceinstitute.org

Phone: (212) 290-8200 Email: webmaster@osiny.org

> All of OSI's work is directed by a consistent strategy emphasizing permanent protection on a landscapelevel scale. OSI protects diverse landscapes including parks, preserves, working farms and forests, and utilizes climate science to identify critical landscapes for protection.

- NYS Land Conservation
- Conservation Capital
- Conservation Research

# The Nature Conservancy NY

www.nature.org/en-us/about-us/where-we-work/united-states/new-york

Phone: (518) 690-7850

The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends.

### **ENVIRONMENTAL SUPPORT**

# The Cornell Climate Smart Farming program

www.climatesmartfarming.org

Phone: (607) 254-4942

Email: climatesmartsolutions@gmail.com

The Climate Smart Farming program is a voluntary initiative that helps farmers in New York and the Northeastern US to:

- Increase agricultural productivity and farming incomes sustainably
- Reduce greenhouse gas emissions from agricultural production through the adoption of best management practices, and increased energy efficiency and use of renewable energy
- Increase farm resiliency to extreme weather and climate variability through the adoption of best management practices for climate change adaptation
- Climate
- Tools
- Resources
- Forum
- Videos
- Team

# **Northeast Regional Climate Center**

www.nrcc.cornell.edu Phone: (607) 255-1751

The mission of the Northeast Regional Climate Center is to facilitate and enhance the collection, dissemination and use of climate data and information, as well as to monitor and assess climatic conditions and impacts in the twelve-state, northeastern region of the United States. Its activities are intended to further the economic efficiency and general welfare of public and private institutions and individuals in the region.

# New York State Government Agencies and Programs

## **Empire State Development**

www.esd.ny.gov

Phone: (518) 292-5100

The mission of Empire State Development is to promote a vigorous and growing state economy, encourage business investment and job creation, and support diverse, prosperous local economies across New York State through the efficient use of loans, grants, tax credits, real estate development, marketing and other forms of assistance.

- New York State Wine, Beer, Spirit and Cider
- ESD Small Business Division
- Consolidated Funding Application

# Mohawk Valley Region / Empire State Development

www.esd.ny.gov/regions/mohawk-valley

Phone: (315) 793-2366

The Mohawk Valley regional office works hand-in-hand with new and existing businesses to help identify program funding to support business growth and expansion.

- Agribusiness
- Craft Beverage
- Distribution

# Mohawk Valley Regional Economic Development Council (MVREDC)

www.regionalcouncils.ny.gov/mohawk-valley

Phone: (315) 793-2366

Email: nys-mohawkval@esd.ny.gov

The Mohawk Valley Regional Economic Development Council (MVREDC) is the strategic economic advisory board for the greater Mohawk Valley Region.

# New York State Department of Agriculture and Markets (NYSDAM)

www.agriculture.ny.gov

Phone: (800) 554-4501

The Department, through its various divisions and programs, promotes New York agriculture and its high-quality and diverse products, fosters agricultural environmental stewardship, and safeguards the State's food supply, land, and livestock to ensure the viability and growth of New York's agriculture industries.

- NYS Grown and Certified Program: New York State Grown & Certified is the first statewide, multifaceted food certification program designed to strengthen consumer confidence in New York products, address food product labeling, and assist New York farmers so they can take advantage of the growing market demand for foods locally grown and produced to a higher standard.
- Food Establishment Licenses

There are a variety of funding opportunities https://www.agriculture.ny.gov/RFPS.html, accessible through the Department, including:

- New Farmers Grant Fund
- NY Specialty Crop Block Grant Program: Funding to enhance the competitiveness of specialty crops, defined as "fruits, vegetables, tree nuts, dried fruits, horticulture, and nursery crops (including floriculture)."
- Organic Certification Fee Reimbursement Program

#### New York Agriculture in the Classroom

www.agclassroom.org/ny Phone: (518) 480-1978 Email: NYAITC@cornell.edu

The mission is to foster awareness, understanding, and appreciation of how we produce food and fiber, what we eat, and how we live, by helping educators, students, and their communities learn about and engage with agriculture and food systems. Established in 1985, New York Agriculture in the Classroom (NYAITC) is a partnership of Cornell University, the NYS Department of Agriculture and Markets, the NYS Education Department, Cornell Cooperative Extension, and the New York Farm Bureau. NYAITC works with pre-K through middle school teachers, Cornell Cooperative Extension and other community educators, farmers and producers, volunteers, parents, and community partners to increase agricultural literacy in New York State.

# New York State Department of Environmental Conservation (DEC)

www.dec.ny.gov

Email: contact@dec.ny.gov

The mission: "To conserve, improve and protect New York's natural resources and environment and to prevent, abate and control water, land and air pollution, in order to enhance the health, safety and welfare of the people of the state and their overall economic and social well-being."

DEC's goal is to achieve this mission through the simultaneous pursuit of environmental quality, public health, economic prosperity and social well-being, including environmental justice and the empowerment of individuals to participate in environmental decisions that affect their lives.

- Pesticide Applicator Certification and Permits
- Concentrate Animal Feed Operations Permits
- Pesticide Regulations
- Chemical and Pollution Control
- Water Management
- Water Quality Regulation

#### New York State Energy Research and Development Authority (NYSERDA)

www.nyserda.ny.gov Phone: (518) 862-1090 Email: info@nyserda.ny.gov

NYSERDA offers objective information and analysis, innovative programs, technical expertise, and funding to help New Yorkers increase energy efficiency, save money, use renewable energy, and reduce reliance on fossil fuels.

• Programs and funding opportunities for the agricultural sector

#### **New York State Liquor Authority**

www.sla.ny.gov

Email: Licensing Dept.: Licensing.Information@sla.ny.gov; Craft beverage questions: craftbev@sla.ny.gov Licensing and regulation of wineries, breweries, distilleries, meaderies, and cideries.

# Federal Government Agencies and National Programs

# UNITED STATES DEPARTMENT OF AGRICULTURE (USDA)

# **USDA Agricultural Marketing Service**

#### www.ams.usda.gov

Administers programs that facilitate the efficient, fair marketing of U.S. agricultural products, including food, fiber, and specialty crops; provides the agricultural sector with tools and services that help create marketing opportunities.

- Market News For 100 years, AMS has provided free, unbiased price and sales information to assist in the marketing and distribution of farm commodities. The reports give farmers, producers, and other agricultural businesses the information they need to evaluate market conditions, identify trends, make purchasing decisions, monitor price patterns, evaluate transportation equipment needs and accurately assess movement.
- Rules and Regulations The Agricultural Marketing Service (AMS) administers programs that facilitate the efficient, fair marketing of U.S. agricultural products, including food, fiber, and specialty crops. Many of these programs are regulatory in nature and establish standards and requirements via the Federal rule-making process.
- Grades and Standards The USDA grade shields, official seals and labels are reputable symbols of the quality and integrity of American agricultural products. Large-volume buyers such as grocery stores, military institutions, restaurants, and even foreign governments use the quality grades as a common "language," making business transactions easier.
- Services AMS quality standards, grading, certification, auditing, and inspection are voluntary tools
  and services that industry can use to help promote and communicate quality and wholesomeness
  to consumers. These services assist businesses in differentiating themselves from their competition.
- Resources AMS offers a wealth of information, data, reports, and publications.
- Specialty Crop Block Program The purpose of the Specialty Crop Block Grant Program (SCBGP) is to solely enhance the competitiveness of specialty crops. Specialty crops are defined as "fruits, vegetables, tree nuts, dried fruits, horticulture, and nursery crops (including floriculture)."

### **USDA Farm Service Agency**

#### www.fsa.usda.gov/index

The Farm Service Agency provides federally funded agricultural programs and services to farmers. These programs help maintain a safe, abundent food supply by providing support and assistance to farmers.

FSA Programs: https://www.fsa.usda.gov/programs-and-services/index

These include, but are not limited to:

- Disaster Assistance and Safetynet programs
- Conservation
- Dairy Margin Protection
- Marketing Assistance
- Farm Loans

#### **USDA Natural Resources Conservation Service**

# www.nrcs.usda.gov/wps/portal/nrcs/site/national/home

NRCS offers technical and financial assistance to help farmers, ranchers and forest managers. For 80 years, NRCS and its predecessor agencies have worked in close partnerships with farmers and ranchers, local and state governments, and other federal agencies to maintain healthy and productive working land-scapes.

NRCS Programs: www.nrcs.usda.gov/wps/portal/nrcs/main/national/programs, including:

- Agricultural Management Assistance: helps agricultural producers use conservation to manage risk and solve natural resource issues through natural resources conservation.
- Conservation Stewardship Program: helps agricultural producers maintain and improve their existing conservation systems and adopt additional conservation activities to address priority resources concerns.
- Environmental Quality Incentives Program (EQUIP): provides financial and technical assistance to agricultural producers to address natural resource concerns and deliver environmental benefits

- such as improved water and air quality, conserved ground and surface water, reduced soil erosion and sedimentation or improved or created wildlife habitat.
- Agricultural Conservation Easement Program provides financial and technical assistance to help conserve agricultural lands and wetlands and their related benefits.

#### **USDA New Farmers Website**

https://www.farmers.gov/your-business/beginning-farmers

- New Farmers: Access the support and resources you need to begin farming or use our easy Discovery Tool
- Women in Agriculture: Opportunities for women to grow, learn from one another, and lead within their industries.
- Youth and Young Farmers: Discover new innovation at work in agriculture, support ag in your school, and get connected.
- Veterans: Are you a veteran looking to start farming? Find support and resources that were made just for you.

# **USDA Rural Development**

#### www.rd.usda.gov

USDA Rural Development promotes economic development by supporting loans to businesses through banks, credit unions, and community-managed lending pools. Rural Development offers technical assistance and information to help agricultural producers and cooperatives get started and improve the effectiveness of their operations.

- Value-Added Producer Grants: provides agricultural producers with matching funds for value-added ventures that will increase the return on their agricultural commodities; can be used for planning (e.g., feasibility studies, business plans) and/or working capital.
- Rural Energy for America (REAP): grants and guaranteed loans to help agricultural producers purchase and install renewable energy systems and make energy efficiency improvements.
- Farm Labor Housing Program: Direct loans and grants for new construction or substantial rehabilitation of safe, affordable rental housing for farmworkers.

#### OTHER FEDERAL AGENCIES

# **Agricultural Marketing Resource Center**

# www.agmrc.org

Addresses marketing and business planning for U.S. agricultural producers.

# Alcohol and Tobacco Tax and Trade Bureau (TTB)

#### www.ttb.gov

TTB protects the public by enforcing the provisions of the Federal Alcohol Administration Act (FAA Act) to ensure that only qualified persons engage in the alcohol beverage industry. The Bureau is responsible for enforcing the laws regulating alcohol production, importation, and wholesale businesses; tobacco manufacturing and importing businesses; and alcohol labeling and advertising. If you are engaged in or planning to become engaged in the production of craft alcoholic beverages, you will need a license from TTB and become familiar with the regulations for the class of product you are producing.

#### **Northeast Extension Risk Management Education Center**

#### www.nerme.org

Phone: (302) 831-0857

The Northeast Extension Risk Management Education Center was established in 2001 and is located at the University of Delaware. It is funded through the USDA National Institute of Food and Agriculture (NIFA) and is one of four regional Extension Risk Management Education Centers located throughout the country. The mission of the Northeast Center and the national program is educating America's farmers and ranchers to manage the unique risks of producing food for the world's table.

#### **Small Business Administration**

#### www.sba.gov

Created in 1953, the U.S. Small Business Administration (SBA) continues to help small business owners and entrepreneurs pursue the American dream. The SBA is the only cabinet-level federal agency fully dedicated to small business and provides counseling, capital, and contracting expertise as the nation's only go-to resource and voice for small businesses.

Guide to Farming in Schoharie and Otsego County, New York, Part 2 — Quick Reference Table

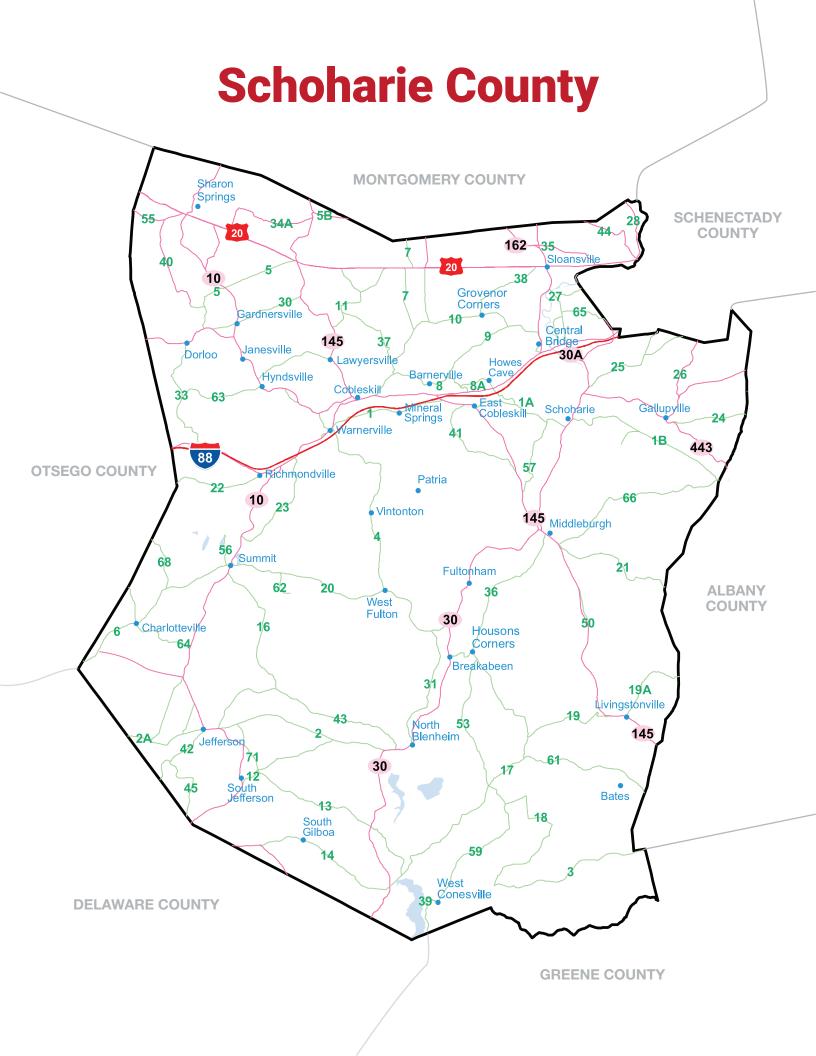
Website	www.agmrc.org	www.nysamp.com	www.ttb.gov	www.farmland.org/about/how-we-work/new-york-regional-office	www.anniesproject.org	www.ncat.org/armedtofarm	www.cadefarms.org	www.87dea28a-f39c-479b-8cec-a54777e9d8f8.filesusr.com/ugd/ 6187ec_938d5b3cf27548648a3e3e0eda771542.pdf	www.climatesmartfarming.org	www.cooperstownbeveragetrail.com	www.otsego2000.org/cooperstown-farmers-market-and-agriculture	swww.cceschoharie-otsego.org	www.cnydfc.cce.cornell.edu/about_program.php	www.enych.cce.cornell.edu	www.cceschoharie-otsego.org/agriculture/farm-source-thrive-otsego	www.cals.cornell.edu/cornell-craft-beverage-institute	www.farmtoschool.cce.cornell.edu	www.smallfarms.cornell.edu	www.cornellmaple.com	www.taste.ny.gow/system/files/documents/2019/11/ag_org_directory.pdf	www.dirtpartners.com	www.downtoearthmarkets.com	www.esd.ny.gov
Agency / Organization	Agricultural Marketing Resource Center	11 Agricultural Mediation Program	Alcohol and Tobacco Tax and Trade Bureau	American Farmland Trust, New York Office	Annie's Project	Armed to Farm: Agriculture Training For Military Veterans	Center for Agricultural Development & Entrepreneurship (CADE) www.cadefarms.org	Central New York Farmers' Guide to Distribution - CADE	Climate Smart Farming	Cooperstown Beverage Trail	Cooperstown Farmers' Market	Cornell Cooperative Ext. (CCE) of Schoharie and Otsego Countieswww.cceschoharie-otsego.org	CCE Central New York, Dairy, Livestock & Field Crops Team	CCE Eastern New York Commercial Horticulture Team	8 CCE Otsego County Agriculture Plan Implementation Specialist	Cornell Craft Beverage Institute	Cornell Farm to School Program	Cornell Small Farms Program	Cornell University Maple Program	22Directory of New York State Agricultural Organizations	Dirt Capital Partners	Down to Earth Farmers' Markets	Empire State Development
Раде	28		28	23	=	21		20	24	∞	20	4	4	4		18	19	15	17		12	20	25
19ther		×				×									X			×		×			
Advocacy Veteran Assistance				×																			
Metworking Advogacy						×									×					×	×		
Access To Farmland				×																	×		
Production Education									×			×	×			X		×	×				
Technical Assistance	X	<b>~</b>			<b>~</b>	XX	XX		×			XX	XX			X		X	×		~		X
Business Training	×	×			×	×	×	×		×	X	×	×			X	×	×			×	×	
Marketing/Processing				×				, ,		1	-					- 4							
Conservation Easements				×																			
Licensing & Regulations Environmental Programs			×																				
Loans & Postulations																					×		×
Grants							×																×

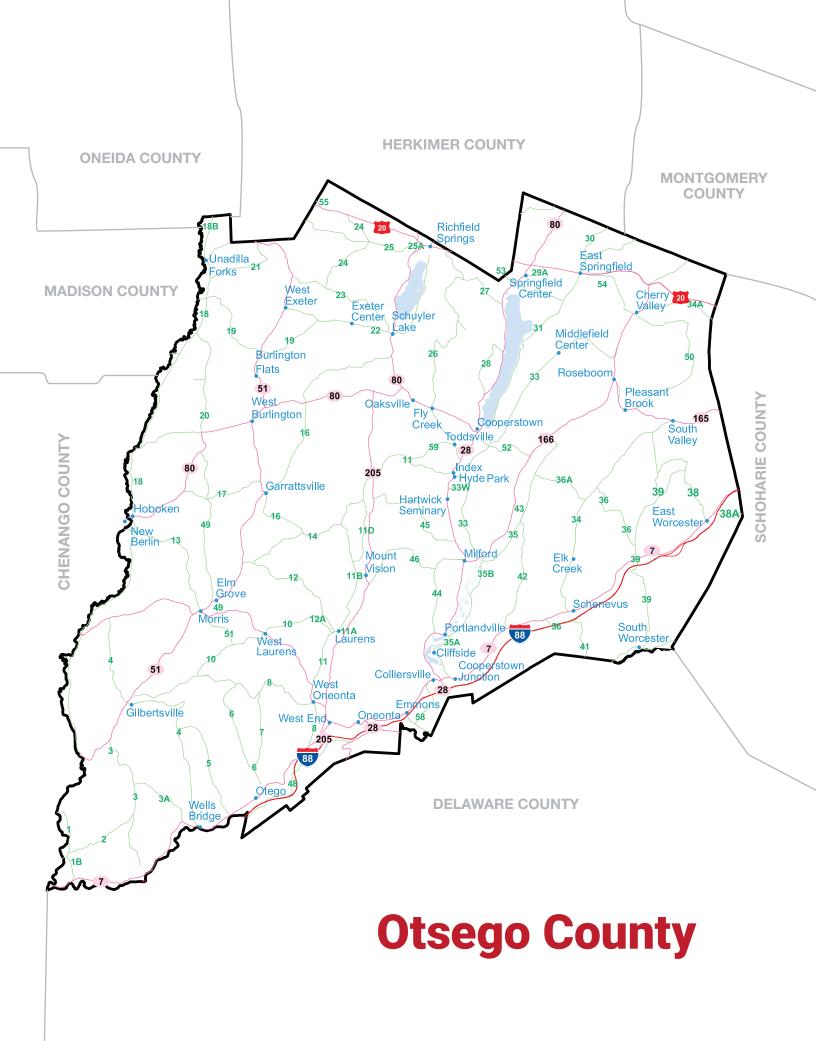
Website	www.equitytrust.org	www.ideas.farmaid.org	www.farmcrediteast.com	www.farmvetco.org	www.agriculture.ny.gov/AP/farmers_markets.html	www.nyfarmersmarket.com	www.grownyc.org/greenmarket	www.hartwick.edu/craftfoodandbeverage	www.heroicfood.org	www.nysipm.cornell.edu	www.youngfarmers.org/chapter/ny-leatherstocking-region-young-farmers-coalition	www.localfarmsfund.com	www.site.localline.ca		www.misa.umn.edu	www.esd.ny.gov/regions/mohawk-valley	www.regionalcouncils.ny.gov/mohawk-valley	www.attra.ncat.org	www.farmtoschool.org	www.gaps.cornell.edu	www.youngfarmers.org	www.nelsonfarms.org	www.smallfarm.org	www.newyorkagconnection.com	www.agclassroom.org/ny
Agency / Organization	12 Equity Trust	12 Farm Aid	12 Farm Credit East	22 Farmer Veteran Coalition	20 Farmers' Market and Mobil Market Locator - NYSDAM	20 Farmers' Market Federation of NY	19 GrowNYC	18 Hartwick College Center for Craft Food & Beverage	22 Heroic Food Farm	17 Integrated Pest Management Program (IPM)	15 Leatherstocking Young Farmers Coalition	13 Local Farms Fund	21 Local Line	18 Meat Processing Facilities	17 Minnesota Institute for Sustainable Agriculture (MISA)	25 Mohawk Valley Region / Empire State Development	25 Mohawk Valley Regional Economic Development Council (MVREDC)	17 National Center for Appropriate Technology (NCAT)	20 National Farm to School Network	17 National Good Agricultural Practices Program	15National Young Farmers Coalition	18 Nelson Farms	15 New England Small Farm Institute	22New York Ag Connection	26New York Agriculture in the Classroom
Оґрег			X	×					X									×			×			X	X
Advocacy Veteran Assistance		×				X					X										×		X		×
Networking	×	X		X		X	X		X		XX							×			X		X		
Production Education Access To Farmland				×				×	X	X					×			×		×			X		
Technical Assistance				×			×	×	X	×					XX	×	×	×		×		X	X X		
Business Training	X		×	×	X	X	X	X	X				×	×	×	×	×	×	×			X	X		
Conservation Easements Marketing/Processing														·					·						
Environmental Programs																									
Licensing & Regulations			J																						
Гозпя	X	X	X									X				X	X								
Grants																									

Website	www.nycamh.org	www.nyfb.org	www.nyfvi.org	www.nyfarmnet.org	www.ny.foodmarketmaker.com	www.nyssbdc.org	www.nyssfpa.com	www.nysagsociety.org	www.agriculture.ny.gov	www.dec.ny.gov	www.nyserda.org	www.nysgrange.org	www.sla.ny.gov	www.cfvc.foodscience.cals.cornell.edu	www.nerme.org	www.nofa.org	www.nofany.org	www.nrcc.cornell.edu	www.nesare.org	www.nesawg.org	www.facebook.com/pg/OneontaFarmersMarket/about/?ref=page_internal	www.openspaceinstitute.org	www.otsego2000.org	www.otsegocc.com	www.occainfo.org
Agency / Organization উত্ত	22New York Center for Agricultural Medicine & Health (NYCAMH)	22 New York Farm Bureau	13 New York Farm Viability Institute	13New York FarmNet	21 New York Market Maker	13 New York Small Business Development Center	19 New York Small Scale Food Processors Association	22New York State Agricultural Society	25New York State Department of Agriculture and Markets	26 New York State Department of Environmental Conservation (DEC) www.dec.ny.gov	26 New York State Energy Research and Development Authority	23 New York State Grange	26 New York State Liquor Authority	19 Northeast Center for Food Entrepreneurship	28 Northeast Extension Risk Management Education Center	16 Northeast Organic Farming Association	16 Northeast Organic Farming Association of New York	24 Northeast Regional Climate Center	16 Northeast Sustainable Agriculture Research and Education	18 Northeast Sustainable Agriculture Working Group	21 Oneonta Farmers' Market	23 Open Space Institute (OSI)	9 Otsego 2000	9 Otsego County Chamber of Commerce	9 Otsego County Conservation Association (OCCA)
Other	×			×				×	×						X	×	×	X							
Advocacy Veteran Assistance		×					×	×				×				×	×			×		×	X	X	×
Networking		×					×					×								×		X		X	
Production Education Access To Farmland			×													×	×		X						
Technical Assistance									×		×			XX	×										
Business Training				×	×	X	×		×					×	×	×	X				×				
Conservation Easements Marketing/Processing																					- 1				
Environmental Programs									×	×						×	×					×	X		×
Licensing & Regulations									×	×			X												
Loans			×						×		×								X			×			
Grants																									

Website	www.otsegocounty.com/departments/weightsmeasures/index.php	www.nyfb.org/about/county-farm-bureau/otsego-county	www.otsegocounty.com/departments/planning_department/index.php	www.otsegocounty.com/departments/real_property_tax_ services/index.php	www.otsegosoilandwater.com	www.otsegolandtrust.org	www.pursuitlending.com/about-us	www.facebook.com/rscommunityfoods		www.rodaleinstitute.org	www4.schohariecounty-ny.gov/departments/ economic-development	www4.schohariecounty-ny.gov/departments/ economic-development	www4.schohariecounty-ny.gov/departments/real-property-tax-services	www4.schohariecounty-ny.gov/departments/agricultural-development	www.schohariesoilandwater.org	www.seecny.org	www.schohariecountybeveragetrail.com		www.nyfb.org/about/county-farm-bureau/schoharie-county	www.schoharielandtrust.org	www.score.org	slowmoney.org
Agency / Organization	9 Otsego County Department of Weights and Measures	9 Otsego County Farm Bureau	10 Otsego County Planning Department	100tsego County Real Property Tax Service	10 Otsego County Soil and Water Conservation District	10 Otsego Land Trust	14 Pursuit	21 Richfield Springs Area Farmers' Market	19 Richfield Springs Community Food Cooperative	16 Rodale Institute	4 Schoharie County Department of Economic Development	5 Schoharie County Department of Public Health, Weights & Measures	Schoharie County Department of Real Property Tax Services 5	Schohárie County Office of Agricultural Development	5 Schoharie County Soil and Water Conservation District	6 Schoharie Economic Enterprise Corp. (SEEC)	6 Schoharie County Beverage Trail	6 Schoharie County Chamber of Commerce	6 Schoharie County Farm Bureau	6 Schoharie Land Trust	14 SCORE	14 Slow Money
Other			×	×																		
Veteran Assistance		×				X										×		×	×	X		
Метwоrking Адvосасу		X														X		X	X			
Access To Farmland						X				X												
Production Education																						
Technical Assistance					×					X	~					×					<b>-</b>	
Business Training								X	×		×						×				X	
Marketing/Processing					×	X		,	,					×						X		
Environmental Programs Conservation Easements					×									×	×					×		
Licensing & Regulations Environmental Programs	×		×									×	×	×	×							
Lisonsing & Dogulotions							×				×				×	×						×
Grants			×		×	X					×				×							X

Website	www.sba.gov	www.cobleskill.edu/academics/professional-and-continuing-education	www.nature.org/en-us/about-us/where-we-work/united-states/ new-york	www.the607csa.com	www.farmstayus.com/about	www.ams.usda.gov	www.fsa.usda.gov/index	www.nrcs.usda.gov/wps/portal/nrcs/site/national/home	www.newfarmers.usda.gov	www.rd.usda.gov	www.sourcewhatsgood.com	www.wwoof.net
Agency / Organization សិន្ត	28 Small Business Administration	7 SUNY Cobles Will	23 The Nature Conservancy NY	21 The 607 CSA	20 U.S. Farmstay Association	27 USDA Agricultural Marketing Service	27 USDA Farm Service Agency	27 USDA Natural Resources Conservation Service	28 USDA New Farmers Website	28 USDA Rural Development	21 WhatsGood	16 World Wide Opportunities on Organic Farms(WWOOF)
Other			×		×	×	X		×			×
Advocacy Veteran Assistance												
Metworking												X
Production Education Access To Farmland		×										×
Technical Assistance	×	×					×	×				
Marketing/Processing Business Training		×		×		×	×	×		X	X	
Conservation Easements							×	×				
Licensing & Regulations Environmental Programs						×		X				
Posns	×						×			X		
Grants								×		X		





# **CCE** in Action!

















through Gardening









# Here is how you can support CCE outreach:

Making a donation is as simple as going to **www.cceschoharie-otsego.org** and clicking this button:



Cornell Cooperative Extension Schoharie and Otsego Counties is a 501(c)(3) non-profit organization. Your contribution is tax deductible to the extent provided by law.

# **Cornell Cooperative Extension** Schoharie and Otsego Counties

173 South Grand Street, Suite 1, Cobleskill, NY 12043 • 518-234-4303 or 518-296-8310 • schoharie@cornell.edu 123 Lake Street, Cooperstown, NY 13326 • 607-547-2536 • otsego@cornell.edu www.cceschoharie-otsego.org